

11<sup>th</sup> March 2025

# Re: Co-living Appraisal Lot 905, Mallard Drive, Winter Valley VIC, 3358

Thank you for considering Certainty Property to manage your co-living property. We trust that you will find our unique offering compelling as you select a co-living manager.

## Appraisal

Based on the floor plan provided it's my view that you would achieve approximately \$1,000 - \$1,150 per week in gross rent. This assumes the property is reasonably furnished and listed at the current market rents.

Rooms 1 - 5: \$200 - \$230 per room

This assumes that the rooms are furnished with our furniture package.

#### Our rent guarantee

Under Certainty Property's rent guarantee, we will ensure that you always receive at least 75% of maximum gross rent. That is, if gross rent is below 75% of what you would have received if the co- living property were at full occupancy, we will pay the difference ourselves. In the case of a four- bedroom co-living property, this means we underwrite a minimum of three out of the four rooms. Our rent guarantee means that we share some of the risk associated with vacancies and arrears, and means we have a strong financial incentive to make sure that your co-living property is fully occupied with minimal rental arrears.

Certainty Property has strong experience in offering meaningful rent guarantees as the only residential property manager in Australia that offers a rent guarantee that covers vacancies, arrears and falling rents.

The rent guarantee is based on the actual rent achieved and so is a genuine market rent and commences once the property is fully occupied. Of course, we pass through rental increases, so you always receive market rent or better.

#### Our fee structure

Full-service co-living property management: 8.9% Leasing fee: 2 weeks rent Advertising fee: \$200 per lease

Please refer to the management agreement and rent guarantee annexure for the full terms of the guarantee and fee schedule.

## **Co-living management**

Owning a co-living property can be an incredibly rewarding and profitable investment. Unlike a traditional residential property, co-living properties require a high-touch management approach to ensure their smooth operation. Selecting the right co-living manager is vital to ensure that your property operates smoothly and profitably.

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As part of our co-living management service, Certainty Property will take care of all day-to-day operations including:

• Collecting and disbursing rent

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- Managing rental arrears
- Advertising, sourcing and screening tenants
- Signing lease agreements
- Incoming, outgoing and routine inspections
- Arrange maintenance and repairs
- Compliance with applicable legislation
- Represent you at Tribunal as required
- Enforce 'house rules' with tenants
- Provide monthly income and expense statements

Fundamentally, our role as co-living managers is to act in your best interests to ensure your investment is as stressfree and profitable as possible.

#### Next steps

If you would like to engage Certainty Property to manage your co-living property, all you need to do is fill out our exclusive management agreement and we will take care of the rest.

Kind regards,

LREA Certainty Property ABN: 85 631 059 866

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